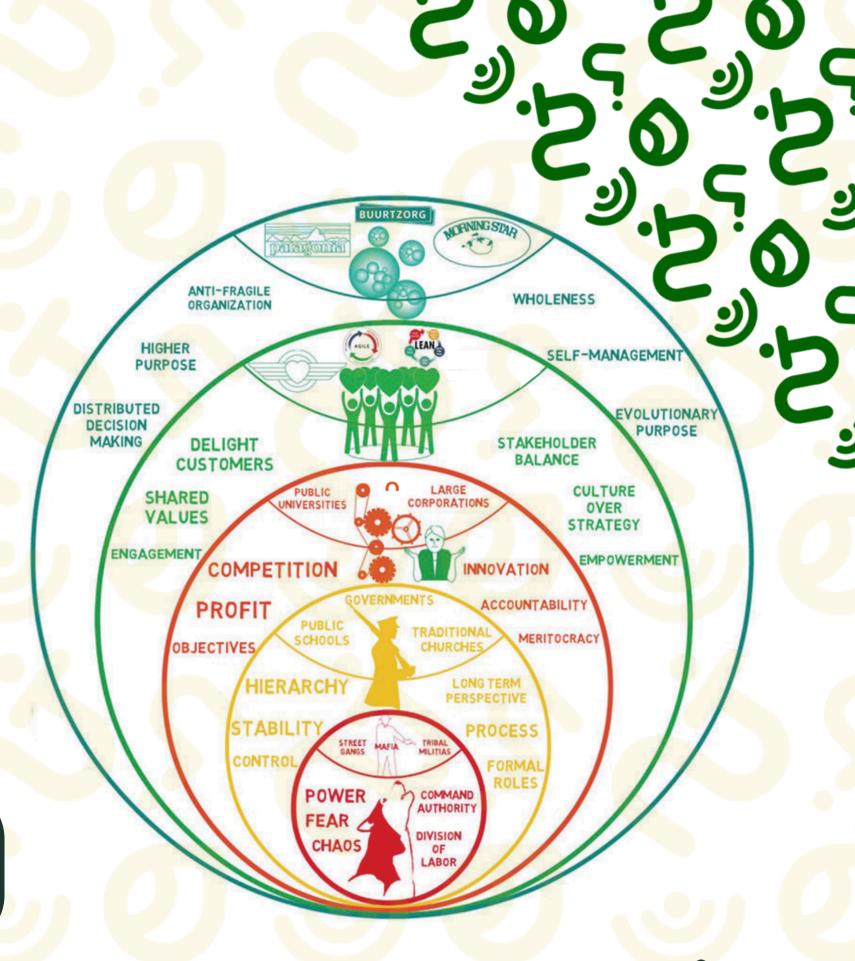


1 Why Change Leadership Now?

We interviewed 50 CxOs and senior executives and pinpointed challenges leaders face:

- Slow decision-making reduces growth
- Lack of ownership kills productivity
- Values not visible in behavior diminish trust and engagement
- Strategies lost in translation lead to wasted resources
- Leadership load exhausts & burns leaders out

Executives across the Baltics & Nordics are actively searching for leadership systems that actually work, not inspiration or slogans. Nex Day is the event for redesigning leadership at scale.





02 | Who Will Be There?

Audience:

- ~800 senior decision-makers
- CxOs, founders, board members, HR leaders
- From tech, finance, telecom, retail, manufacturing, and the public sector
- From Estonia, Latvia, Lithuania & Finland

Reach Beyond the Room:

- ~3200 Future of Leadership webinar series participants
- 2,800+ newsletter community members
- ~30,000 impressions via digital marketing campaigns





- the largest international leadership conference in the Baltics.

03 | What Makes Nex Day Unique?

Not Another Conference. A Leadership System Redesign Lab.

- For the first time, leaders from BMW, Bosch, LEGO, Haier/GE,
 ROCHE, and others share their execution playbooks in Estonia.
- Participants leave with tools and their own 90-day playbook, not just inspiration.
- Frameworks that cut bottlenecks and speed decisions tested in companies of 50,000+, adapted to teams of 50–500.
- ~800 CxOs from across the Baltics & Nordics tackling the same challenges.
- C-level focus & regional relevance

1 Day → 5 Leadership Pillars → 9 Core Tools → 90-Day Playbook → Faster Decisions, Fewer Meetings, Clearer Focus, Real Ownership, Capacity to Grow.





04 | Partnership Opportunities with PAX Cay

What We're Looking For

Transformational Partners → Organizations committed to building next-generation leadership.

Long-Term Allies → Not just event sponsors, but collaborators who co-design solutions with us.

Shared Values → Trust, accountability, resilience, and innovation in leadership.

Value For the Partner

- Thought leadership and positioning as a pioneer of modern leadership
- Direct access to ~800 senior executives
 in the Baltics & Finland at the event &
 ~20-30k via campaigns
- Employer branding enhancement to attract talent
- 5–12× ROI through warm leads, long-tail brand equity, reusable content, and 6 months of visibility

Value For Nex Day

- Credibility through respected enterprise partners
- Reach & broader access into industries and executive networks
- Amplification & financial sustainability to scale the leadership movement

Logos don't build trust — influence does.

Nex Day partnerships position you as a trusted voice in front of the region's most senior leaders — with impact you can measure.

05 | Four Collaboration Pillars

Engage Decision-Makers

direct access & relationships

- Booth or lounge presence
- Private activations (VIP dinner, workshops)
- GDPR-compliant lead access (newsletters, event app, post-event offers)
- VIP experience tickets for executives & clients
- In-event interactions, facilitated introductions, gamified engagement

Value to partner: Pipeline growth through direct executive connections.

Shape the Conversation

thought leadership & authority

- **Stage presence** (keynotes, panels, video intros)
- Pre/post-event content (webinars, case stories, articles)
- Exclusive industry positioning
- Branded tools/playbooks shared with attendees
- Inclusion in follow-up impact decks

Value to partner: Positioning as a trusted voice and authority in leadership.

Amplify Your Brand

visibility & exposure

- Event branding (stage, signage, app, print)
- **Digital presence** (newsletters, social media, app microsite & notifications)
- Media and aftermovie exposure
- Social media campaigns and tagged mentions
- Recognition in post-event comms and video assets

Value to partner: High visibility across channels, before, during & after the event.

Own the Movement

long-term ecosystem positioning

- Co-branded media
 (webinars, radio, news
 portals)
- Thought leadership series with reusable content
- Recognition as a Baltic–
 Nordic leadership supporter
- Joint promotion via networks and associations
- Inclusion in post-event reports

Value to partner: Long-term association with leadership transformation movement.



06 | How Partnerships Work

Our Promise:

- 1. Co-design partnership model with you
- 2. Align opportunities with your goals
- 3. Focus on measurable impact and ROI

Let's design your partnership:

Step 1: 30–45 min discovery call → map your goals

Step 2: We propose tailored collaboration paths

Step 3: You decide the scope that makes sense

Step 4: Signing the partnership agreement with Nex Day

Step 5: Co-planning and executing the partnership activities.



stands out and so we can



07 | Who We Are?



Gerda Noormägi

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- Former CEO, European Innovation Academy
- Head of Leadership
 Quality, Estonian Police &

 Border Guard Board
- Former Customer
 Experience Manager,

 Inchcape Motors
- MA, Adult Education, TLU



Eero Sikka eero@nex.day

- Founder & Business
 Performance Expert and
 Executive Coach, award winning leadership
 consultancy
- Former Head of B2B
 Product Management,
 Telia
- MBA, EBS



Marianne Sepp marianne@nex.day

- CEO, Zero Waste Estonia
- Former Head of Trainings
 & Conference Program
 Manager, Äripäev
- Former Development Manager, PARE
- 15+ years in event & community leadership
- MA, University of Tartu



Piret Vahter
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- CMO & Board Member,
 Net Group
- Former B2B Marketing Manager, Telia
- Expert in event marketing & brand strategy
- MBA, EBS

